

**CALIFORNIA AVOCADO COMMISSION  
2015-16 BUDGET  
AMENDMENT NO. 2**

APPROVED BY CAC BOARD 5-19-16

ACCT CODE	REVENUES:	2015-16 PROJECTION		2015-16 AMENDMENT #1		2015-16 AMENDMENT #2		AMEND #1 vs AMEND #2		COMMENT
			%		%		%	INCREASE (DECREASE)	PERCENT CHANGE	
40001	CAC Assessment Revenue	\$7,866,000	51.4%	\$7,866,000	51.3%	\$7,866,000	51.0%	\$0	0.00%	Assessment rate 2.30%, crop size 360 MM lbs, price \$0.95
40011	HAB 85% Rebate Assessment Revenue	\$7,114,500	46.5%	\$7,114,500	46.4%	\$7,114,500	46.1%	\$0	0.00%	
	<b>Sub-Total Assessment Revenues</b>	<b>\$14,980,500</b>	<b>98.0%</b>	<b>\$14,980,500</b>	<b>97.7%</b>	<b>\$14,980,500</b>	<b>97.0%</b>	<b>\$0</b>	<b>0.00%</b>	
42001	Administration & Accounting Fee Revenue (AIP)	\$86,000	0.6%	\$86,000	0.6%	\$86,000	0.6%	\$0	0.00%	
46013	USDA Grant-PSHB Monitoring & Outreach	\$157,030	1.0%	\$191,327	1.2%	\$229,139	1.5%	\$37,812	19.76%	Increase for USDA Grant funding
46014	USDA Grant-TASC Program	\$0	0.0%	\$0	0.0%	\$40,700	0.3%	\$40,700	100.00%	Increase for USDA Grant funding
46015	CDFA efund Grant-PSHB Research	\$0	0.0%	\$0	0.0%	\$30,814	0.2%	\$30,814	100.00%	Increase for CDFA Grant efunding
48001	Interest Income	\$14,400	0.1%	\$14,400	0.1%	\$14,400	0.1%	\$0	0.00%	
48009	Other Income	\$55,000	0.4%	\$55,000	0.4%	\$55,000	0.4%	\$0	0.00%	
	<b>Sub-Total Other Revenues</b>	<b>\$312,430</b>	<b>2.0%</b>	<b>\$346,727</b>	<b>2.3%</b>	<b>\$456,053</b>	<b>3.0%</b>	<b>\$109,326</b>	<b>31.53%</b>	
	<b>Total Revenues</b>	<b>\$15,292,930</b>	<b>100.0%</b>	<b>\$15,327,227</b>	<b>100.0%</b>	<b>\$15,436,553</b>	<b>100.0%</b>	<b>\$109,326</b>	<b>0.71%</b>	

  

ACCT CODE	EXPENDITURES: Marketing Programs	2015-16 BUDGET		2015-16 AMENDMENT #1		2015-16 AMENDMENT #2		AMEND #1 vs AMEND #2		COMMENT
			%		%		%	INCREASE (DECREASE)	PERCENT CHANGE	
51000 & 55000	Consumer Advertising	\$6,173,975	40.4%	\$6,242,725	40.6%	\$6,242,725	40.5%	\$0	0.00%	
54000	Consumer Public Relations & Nutrition Communications	\$895,000	5.9%	\$895,000	5.8%	\$895,000	5.8%	\$0	0.00%	
52000	Merchandising Promotions	\$1,804,825	11.8%	\$1,804,825	11.7%	\$1,804,825	11.7%	\$0	0.00%	
53000	Foodservice	\$854,000	5.6%	\$854,000	5.5%	\$854,000	5.5%	\$0	0.00%	
59000	Marketing Activities Support	\$86,200	0.6%	\$86,200	0.6%	\$86,200	0.6%	\$0	0.00%	
	<b>Sub-Total Marketing Programs</b>	<b>\$9,814,000</b>	<b>64.2%</b>	<b>\$9,882,750</b>	<b>64.2%</b>	<b>\$9,882,750</b>	<b>64.1%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>EXPENDITURES: Non-Marketing Programs</b>									
64000	Industry Affairs	\$1,166,176	7.6%	\$1,166,176	7.6%	\$1,097,550	7.1%	(\$68,626)	-5.88%	See details below
65000	Production Research	\$981,004	6.4%	\$942,707	6.1%	\$942,707	6.1%	\$0	0.00%	
66013	USDA Grant-PSHB Monitoring & Outreach	\$157,030	1.0%	\$191,327	1.2%	\$229,139	1.5%	\$37,812	19.76%	See details below
66014	USDA Grant-TASC Program	\$0	0.0%	\$0	0.0%	\$40,700	0.3%	\$40,700	100.00%	See details below
66015	CDFA efund Grant-PSHB Research	\$0	0.0%	\$0	0.0%	\$30,814	0.2%	\$30,814	100.00%	See details below
70000	Administration	\$3,175,454	20.8%	\$3,204,713	20.8%	\$3,204,713	20.8%	\$0	0.00%	
	<b>Sub-Total Non-Marketing Programs</b>	<b>\$5,479,664</b>	<b>35.8%</b>	<b>\$5,504,923</b>	<b>35.8%</b>	<b>\$5,545,623</b>	<b>35.9%</b>	<b>\$40,700</b>	<b>0.74%</b>	
	<b>Total Expenditures</b>	<b>\$15,293,664</b>	<b>100.0%</b>	<b>\$15,387,673</b>	<b>100.0%</b>	<b>\$15,428,373</b>	<b>100.0%</b>	<b>\$40,700</b>	<b>0.26%</b>	
	<b>Excess Of Revenues Over (Under) Expenditures</b>	<b>(\$734)</b>	<b>0.0%</b>	<b>(\$60,446)</b>	<b>-0.4%</b>	<b>\$8,180</b>	<b>0.1%</b>	<b>\$68,626</b>	<b>838.99%</b>	
	<b>Beginning Reserves - Nov. 1</b>	<b>\$5,394,835</b>		<b>\$6,142,160</b>		<b>\$6,142,160</b>		<b>\$0</b>	<b>0.00%</b>	
	<b>Estimated Ending Reserves - Oct. 31</b>	<b>\$5,394,101</b>		<b>\$6,081,714</b>		<b>\$6,150,340</b>		<b>\$68,626</b>	<b>1.12%</b>	

**CALIFORNIA AVOCADO COMMISSION  
2015-16 BUDGET  
AMENDMENT NO. 2**

APPROVED BY CAC BOARD 5-19-16

Department: Marketing

ACCT CODE	DEPT/ ACTIVITY	2015-16		2015-16		2015-16		AMEND #1 vs AMEND #2		COMMENT
		BUDGET	%	AMENDMENT #1	%	AMENDMENT #2	%	INCREASE (DECREASE)	PERCENT CHANGE	
<b><u>Consumer Advertising:</u></b>										
51001	Media	\$4,514,600	46.0%	\$4,514,600	45.7%	\$4,514,600	45.7%	\$0	0.00%	
51002	Production	\$385,000	3.9%	\$385,000	3.9%	\$385,000	3.9%	\$0	0.00%	
55XXX	Online Marketing	\$218,500	2.2%	\$218,500	2.2%	\$218,500	2.2%	\$0	0.00%	
51801 & 57002	Program Administration	\$1,055,875	10.8%	\$1,124,625	11.4%	\$1,124,625	11.4%	\$0	0.00%	
	<b>Consumer Advertising Sub-Total</b>	<b>\$6,173,975</b>	<b>62.9%</b>	<b>\$6,242,725</b>	<b>63.2%</b>	<b>\$6,242,725</b>	<b>63.2%</b>	<b>\$0</b>	<b>0.00%</b>	
<b><u>Consumer Public Relations &amp; Nutrition Communications:</u></b>										
5400X & 5420X	Brand Advocates	\$348,000	3.5%	\$348,000	3.5%	\$348,000	3.5%	\$0	0.00%	
5400X & 5410X	Public Relations	\$472,000	4.8%	\$472,000	4.8%	\$472,000	4.8%	\$0	0.00%	
5480X	Program Administration	\$75,000	0.8%	\$75,000	0.8%	\$75,000	0.8%	\$0	0.00%	
	<b>Public Relations &amp; Nutrition Communications Sub-Tot:</b>	<b>\$895,000</b>	<b>9.1%</b>	<b>\$895,000</b>	<b>9.1%</b>	<b>\$895,000</b>	<b>9.1%</b>	<b>\$0</b>	<b>0.00%</b>	
<b><u>Merchandising:</u></b>										
520XX	Trade Relations	\$938,974	9.6%	\$938,974	9.5%	\$938,974	9.5%	\$0	0.00%	
521XX & 523XX	Retail/Consumer Promotions	\$456,771	4.7%	\$456,771	4.6%	\$456,771	4.6%	\$0	0.00%	
522XX	Data, Research & Analysis	\$282,080	2.9%	\$282,080	2.9%	\$282,080	2.9%	\$0	0.00%	
524XX	Administration & Other	\$127,000	1.3%	\$127,000	1.3%	\$127,000	1.3%	\$0	0.00%	
	<b>Merchandising Sub-Total</b>	<b>\$1,804,825</b>	<b>18.4%</b>	<b>\$1,804,825</b>	<b>18.3%</b>	<b>\$1,804,825</b>	<b>18.3%</b>	<b>\$0</b>	<b>0.00%</b>	
<b><u>Foodservice:</u></b>										
53001	Media	\$120,000	1.2%	\$120,000	1.2%	\$120,000	1.2%	\$0	0.00%	
53101	Public Relations & Collateral Materials	\$75,000	0.8%	\$75,000	0.8%	\$75,000	0.8%	\$0	0.00%	
53103	Foodservice Events	\$255,000	2.6%	\$255,000	2.6%	\$255,000	2.6%	\$0	0.00%	
53104	Chain Promotions	\$315,000	3.2%	\$315,000	3.2%	\$315,000	3.2%	\$0	0.00%	
53105	Education Programs	\$35,000	0.4%	\$35,000	0.4%	\$35,000	0.4%	\$0	0.00%	
5380X	Program Administration	\$54,000	0.6%	\$54,000	0.5%	\$54,000	0.5%	\$0	0.00%	
	<b>Foodservice Sub-Total</b>	<b>\$854,000</b>	<b>8.7%</b>	<b>\$854,000</b>	<b>8.6%</b>	<b>\$854,000</b>	<b>8.6%</b>	<b>\$0</b>	<b>0.00%</b>	
<b><u>Marketing Activities Support</u></b>										
51803	Marketing Planning	\$49,200	0.5%	\$49,200	0.5%	\$49,200	0.5%	\$0	0.00%	
51003	Buy California Marketing Agreement	\$25,000	0.3%	\$25,000	0.3%	\$25,000	0.3%	\$0	0.00%	
580XX	Festivals	\$12,000	0.1%	\$12,000	0.1%	\$12,000	0.1%	\$0	0.00%	
	<b>Marketing Planning, Research &amp; Other Sub-Total</b>	<b>\$86,200</b>	<b>0.9%</b>	<b>\$86,200</b>	<b>0.9%</b>	<b>\$86,200</b>	<b>0.9%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Total Marketing</b>	<b>\$9,814,000</b>	<b>100.0%</b>	<b>\$9,882,750</b>	<b>100.0%</b>	<b>\$9,882,750</b>	<b>100.0%</b>	<b>\$0</b>	<b>0.00%</b>	

**CALIFORNIA AVOCADO COMMISSION  
2015-16 BUDGET  
AMENDMENT NO. 2**

APPROVED BY CAC BOARD 5-19-16

Department: Industry Affairs

ACCT CODE	DEPT/ ACTIVITY	2015-16		2015-16		2015-16		AMEND #1 vs AMEND #2		COMMENT
		BUDGET	%	AMENDMENT #1	%	AMENDMENT #2	%	INCREASE (DECREASE)	PERCENT CHANGE	
<b>Industry Statistics And Information:</b>										
64001	AMRIC Operation	\$90,000	7.7%	\$90,000	7.7%	\$90,000	8.2%	\$0	0.00%	
64002	Crop Forecasting and Analysis	\$61,000	5.2%	\$61,000	5.2%	\$61,000	5.6%	\$0	0.00%	
64003	Grower Database	\$9,000	0.8%	\$9,000	0.8%	\$9,000	0.8%	\$0	0.00%	
64004	Grove ID GIS Project Development	\$55,000	4.7%	\$55,000	4.7%	\$55,000	5.0%	\$0	0.00%	
	<b>Industry Statistics And Information Sub-Total</b>	<b>\$215,000</b>	<b>18.4%</b>	<b>\$215,000</b>	<b>18.4%</b>	<b>\$215,000</b>	<b>19.6%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Grower Communications:</b>										
64101	Field Meetings, Seminars & Workshops	\$10,000	0.9%	\$10,000	0.9%	\$10,000	0.9%	\$0	0.00%	
64104	Educational Outreach	\$25,000	2.1%	\$25,000	2.1%	\$25,000	2.3%	\$0	0.00%	
64105	Online Information	\$35,000	3.0%	\$35,000	3.0%	\$35,000	3.2%	\$0	0.00%	
64106	Publications	\$115,000	9.9%	\$115,000	9.9%	\$115,000	10.5%	\$0	0.00%	
64107	Annual Meeting	\$10,000	0.9%	\$10,000	0.9%	\$10,000	0.9%	\$0	0.00%	
64108	Annual Report	\$25,000	2.1%	\$25,000	2.1%	\$25,000	2.3%	\$0	0.00%	
	<b>Grower Communication Sub-Total</b>	<b>\$220,000</b>	<b>18.9%</b>	<b>\$220,000</b>	<b>18.9%</b>	<b>\$220,000</b>	<b>20.0%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Issues Management:</b>										
64201	Water Issues	\$50,000	4.3%	\$50,000	4.3%	\$50,000	4.6%	\$0	0.00%	
64202	Field/Technical Support	\$200,000	17.2%	\$200,000	17.2%	\$131,374	12.0%	(\$68,626)	-34.31%	Reallocation of funds for Grant funding
64206	Legislative & Regulatory Advocacy	\$100,000	8.6%	\$100,000	8.6%	\$100,000	9.1%	\$0	0.00%	
64208	Product Registrations	\$110,000	9.4%	\$110,000	9.4%	\$110,000	10.0%	\$0	0.00%	
	<b>Issues Management Sub-Total</b>	<b>\$460,000</b>	<b>39.4%</b>	<b>\$460,000</b>	<b>39.4%</b>	<b>\$391,374</b>	<b>35.7%</b>	<b>(\$68,626)</b>	<b>-14.92%</b>	
<b>Legal / Governance:</b>										
64301	Elections	\$20,000	1.7%	\$20,000	1.7%	\$20,000	1.8%	\$0	0.00%	
64302	Legal Support	\$40,000	3.4%	\$40,000	3.4%	\$40,000	3.6%	\$0	0.00%	
64303	Governance Support	\$10,000	0.9%	\$10,000	0.9%	\$10,000	0.9%	\$0	0.00%	
64304	Referendum	\$15,000	1.3%	\$15,000	1.3%	\$15,000	1.4%	\$0	0.00%	
64305	Redistricting	\$5,000	0.4%	\$5,000	0.4%	\$5,000	0.5%	\$0	0.00%	
	<b>Legal/Governance Sub-Total</b>	<b>\$90,000</b>	<b>7.7%</b>	<b>\$90,000</b>	<b>7.7%</b>	<b>\$90,000</b>	<b>8.2%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Demonstration Grove:</b>										
64401	Pine Tree - Rent	\$20,056	1.7%	\$20,056	1.7%	\$20,056	1.8%	\$0	0.00%	
64402	Pine Tree - Grove Management	\$28,800	2.5%	\$28,800	2.5%	\$28,800	2.6%	\$0	0.00%	
64403	Pine Tree - Utilities	\$4,800	0.4%	\$4,800	0.4%	\$4,800	0.4%	\$0	0.00%	
64404	Pine Tree - Property Tax & Insurance	\$2,520	0.2%	\$2,520	0.2%	\$2,520	0.2%	\$0	0.00%	
64405	Pine Tree - Misc Expenses	\$5,000	0.4%	\$5,000	0.4%	\$5,000	0.5%	\$0	0.00%	
	<b>Issues Management Sub-Total</b>	<b>\$61,176</b>	<b>5.2%</b>	<b>\$61,176</b>	<b>5.2%</b>	<b>\$61,176</b>	<b>5.6%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Other:</b>										
64801	Dues, Sponsorships, Registrations & Reports	\$18,500	1.6%	\$18,500	1.6%	\$18,500	1.7%	\$0	0.00%	
64802	Grant Writing	\$5,000	0.4%	\$5,000	0.4%	\$5,000	0.5%	\$0	0.00%	
64803	Travel	\$60,000	5.1%	\$60,000	5.1%	\$60,000	5.5%	\$0	0.00%	
64804	Office Expense	\$26,500	2.3%	\$26,500	2.3%	\$26,500	2.4%	\$0	0.00%	
64805	Committee Meeting Expense	\$10,000	0.9%	\$10,000	0.9%	\$10,000	0.9%	\$0	0.00%	
	<b>Other Industry Affairs Sub-Total</b>	<b>\$120,000</b>	<b>10.3%</b>	<b>\$120,000</b>	<b>10.3%</b>	<b>\$120,000</b>	<b>10.9%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Total Industry Affairs</b>	<b>\$1,166,176</b>	<b>100.0%</b>	<b>\$1,166,176</b>	<b>100.0%</b>	<b>\$1,097,550</b>	<b>100.0%</b>	<b>(\$68,626)</b>	<b>-6.25%</b>	

**CALIFORNIA AVOCADO COMMISSION  
2015-16 BUDGET  
AMENDMENT NO. 2**

APPROVED BY CAC BOARD 5-19-16

**Department: Production Research**

ACCT CODE	DEPT/ACTIVITY	2015-16 BUDGET		2015-16 AMENDMENT #1		2015-16 AMENDMENT #2		AMEND #1 vs AMEND #2		COMMENT
		BUDGET	%	AMENDMENT #1	%	AMENDMENT #2	%	INCREASE (DECREASE)	PERCENT CHANGE	
<b>Existing Projects</b>										
<b>Research-Pest &amp; Disease Projects:</b>										
65116	Sustained Chemical Control of Arthropod Pests - Morse	\$47,316	4.8%	\$47,316	5.0%	\$47,316	5.0%	\$0	0.00%	
65120	Assessment of Fungicides and Biocontrol PSHB - Eskale	\$40,000	4.1%	\$40,000	4.2%	\$40,000	4.2%	\$0	0.00%	
65122	Trapping Optim & Attract Kill Strategy for PSHB - Stouthamer	\$150,000	15.3%	\$150,000	15.9%	\$150,000	15.9%	\$0	0.00%	
65123	Systemic Pesticide Research for PSHB Mgmt - Morse	\$98,580	10.0%	\$98,580	10.5%	\$98,580	10.5%	\$0	0.00%	
65124	PSHB Biocontrol Agents from SE Asia - Stouthamer	\$20,500	2.1%	\$20,500	2.2%	\$20,500	2.2%	\$0	0.00%	
65125	Risk Assessment & Epidemiology of PSHB in Commercial	\$34,297	3.5%	\$0	0.0%	\$0	0.0%	\$0	100.00%	
65199	Avocado Rootstock Breeding Program Review	\$0	0.0%	\$15,000	1.6%	\$15,000	1.6%	\$0	0.00%	
	<b>Pest &amp; Disease Project Sub-Total</b>	<b>\$390,693</b>	<b>39.8%</b>	<b>\$371,396</b>	<b>39.4%</b>	<b>\$371,396</b>	<b>39.4%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Research-Breeding, Varieties, Genetics Projects:</b>										
65209	Development of New Avocado Rootstock Varieties - Mar	\$294,533	30.0%	\$294,533	31.2%	\$294,533	31.2%	\$0	0.00%	
65210	Maintain Germplasm Collections in California - Arpaia	\$40,805	4.2%	\$40,805	4.3%	\$40,805	4.3%	\$0	0.00%	
65299	PSHB Research Program Review	\$0	0.0%	\$15,000	1.6%	\$15,000	1.6%	\$0	0.00%	
	<b>Breeding, Varieties, Genetics Projects Sub-Total</b>	<b>\$335,338</b>	<b>34.2%</b>	<b>\$350,338</b>	<b>37.2%</b>	<b>\$350,338</b>	<b>37.2%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Research-Cultural Management Projects:</b>										
65308	Decision Support for Avocado Production & Fruit Quality	\$172,000	17.5%	\$138,000	14.6%	\$138,000	14.6%	\$0	0.00%	
65310	Improvement of Yield with New Grower Education - Benc	\$13,271	1.4%	\$13,271	1.4%	\$13,271	1.4%	\$0	0.00%	
65312	Evaluation of Selected Rootstocks for Salinity - Mauk	\$66,190	6.7%	\$66,190	7.0%	\$66,190	7.0%	\$0	0.00%	
65316	Maximizing Yield of Commercially Valuable Size Hass fru	\$3,512	0.4%	\$3,512	0.4%	\$3,512	0.4%	\$0	0.00%	
	<b>Cultural Management Projects Sub-Total</b>	<b>\$254,973</b>	<b>26.0%</b>	<b>\$220,973</b>	<b>23.4%</b>	<b>\$220,973</b>	<b>23.4%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Total Production Research</b>	<b>\$981,004</b>	<b>100.0%</b>	<b>\$942,707</b>	<b>100.0%</b>	<b>\$942,707</b>	<b>100.0%</b>	<b>\$0</b>	<b>0.00%</b>	

**Department: Grants**

ACCT CODE	DEPT/ACTIVITY	2015-16 BUDGET		2015-16 AMENDMENT #1		2015-16 AMENDMENT #2		AMEND #1 vs AMEND #2		COMMENT
		BUDGET	%	AMENDMENT #1	%	AMENDMENT #2	%	INCREASE (DECREASE)	PERCENT CHANGE	
66013-85	USDA Grant-PSHB Monitoring & Outreach	\$157,030	100.0%	\$191,327	100.0%	\$229,139	76.2%	\$37,812	19.76%	Reallocation of funds for USDA Grant funding
66014-86	USDA Grant-TASC Program	\$0	0.0%	\$0	0.0%	\$40,700	13.5%	\$40,700	100.00%	Increase for USDA Grant funding
66015-87	CDFA efund Grant-PSHB Research	\$0	0.0%	\$0	0.0%	\$30,814	10.2%	\$30,814	100.00%	Reallocation of funds for CDFA Grant efunding
	<b>Total Grants</b>	<b>\$157,030</b>	<b>100.0%</b>	<b>\$191,327</b>	<b>100.0%</b>	<b>\$300,653</b>	<b>100.0%</b>	<b>\$109,326</b>	<b>36.36%</b>	

**CALIFORNIA AVOCADO COMMISSION  
2015-16 BUDGET  
AMENDMENT NO. 2**

APPROVED BY CAC BOARD 5-19-16

Department: Administration

ACCT CODE	DEPT/ ACTIVITY	2015-16		2015-16		2015-16		AMEND #1 vs AMEND #2		COMMENT
		BUDGET	%	AMENDMENT #1	%	AMENDMENT #2	%	INCREASE (DECREASE)	PERCENT CHANGE	
<b>Office Expense:</b>										
71101 & 71102	Office Rent, Cam, Ins, Property Tax	\$99,498	3.1%	\$99,498	3.1%	\$99,498	3.1%	\$0	0.00%	
71104	Offsite Storage	\$5,940	0.2%	\$5,940	0.2%	\$5,940	0.2%	\$0	0.00%	
71111	Corporate Insurance	\$86,600	2.7%	\$86,600	2.7%	\$86,600	2.7%	\$0	0.00%	
71121 - 71123	Office Expense, Supplies & Janitorial	\$33,090	1.0%	\$33,090	1.0%	\$33,090	1.0%	\$0	0.00%	
71131	Utilities	\$16,200	0.5%	\$16,200	0.5%	\$16,200	0.5%	\$0	0.00%	
71141	Bank & Payroll Fees	\$11,215	0.4%	\$11,215	0.3%	\$11,215	0.3%	\$0	0.00%	
71151	Equipment Maintenance & Expense	\$28,394	0.9%	\$28,394	0.9%	\$28,394	0.9%	\$0	0.00%	
71161 - 71181	Telephone, Cell Phone, Postage & Courier Service	\$31,030	1.0%	\$31,030	1.0%	\$31,030	1.0%	\$0	0.00%	
	<b>Office Expense Sub-Total</b>	<b>\$311,967</b>	<b>9.8%</b>	<b>\$311,967</b>	<b>9.7%</b>	<b>\$311,967</b>	<b>9.7%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Professional Fees:</b>										
71201	CPA-Financial Audits	\$25,300	0.8%	\$25,300	0.8%	\$25,300	0.8%	\$0	0.00%	
71203	CPA-Assessment Audits	\$17,100	0.5%	\$17,100	0.5%	\$17,100	0.5%	\$0	0.00%	
71207	CDFA Fiscal and Compliance Audit	\$7,000	0.2%	\$7,000	0.2%	\$7,000	0.2%	\$0	0.00%	
71211	CDFA Charges	\$66,000	2.1%	\$66,000	2.1%	\$66,000	2.1%	\$0	0.00%	
71221	USDA-AMS Charges	\$60,000	1.9%	\$60,000	1.9%	\$60,000	1.9%	\$0	0.00%	
71231 - 71235	Legal & Other Professional	\$5,000	0.2%	\$5,000	0.2%	\$5,000	0.2%	\$0	0.00%	
78301	Pension Admin & Legal	\$44,100	1.4%	\$44,100	1.4%	\$44,100	1.4%	\$0	0.00%	
	<b>Professional Fees Sub-Total</b>	<b>\$224,500</b>	<b>7.1%</b>	<b>\$224,500</b>	<b>7.0%</b>	<b>\$224,500</b>	<b>7.0%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Personnel Expenses:</b>										
71301	Salaries/Wages	\$1,762,860	55.5%	\$1,773,941	55.4%	\$1,773,941	55.4%	\$0	0.00%	
71311 - 71331	Pension, Payroll Tax & Benefits	\$642,757	20.2%	\$653,935	20.4%	\$653,935	20.4%	\$0	0.00%	
	<b>Personnel Expenses Sub-Total</b>	<b>\$2,405,617</b>	<b>75.8%</b>	<b>\$2,427,876</b>	<b>75.8%</b>	<b>\$2,427,876</b>	<b>75.8%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Commissioner Expenses:</b>										
71401	District Meetings & Expenses	\$3,000	0.1%	\$3,000	0.1%	\$3,000	0.1%	\$0	0.00%	
71402 & 71403	Travel, Lodging, Mileage, Meals & Entertainment	\$46,000	1.4%	\$46,000	1.4%	\$46,000	1.4%	\$0	0.00%	
71404	Board Meeting Expenses	\$29,750	0.9%	\$36,750	1.1%	\$36,750	1.1%	\$0	0.00%	
	<b>Commissioner Expenses Sub-Total</b>	<b>\$78,750</b>	<b>2.5%</b>	<b>\$85,750</b>	<b>2.7%</b>	<b>\$85,750</b>	<b>2.7%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Information Technology:</b>										
73001 & 73002	Network Maint., Hardware, Software & Licenses	\$55,405	1.7%	\$55,405	1.7%	\$55,405	1.7%	\$0	0.00%	
73003 & 73005	IT Support & Consulting & IT Service	\$38,000	1.2%	\$38,000	1.2%	\$38,000	1.2%	\$0	0.00%	
73004	Accounting & Assessment System	\$3,350	0.1%	\$3,350	0.1%	\$3,350	0.1%	\$0	0.00%	
	<b>Information Technology Sub-Total</b>	<b>\$96,755</b>	<b>3.0%</b>	<b>\$96,755</b>	<b>3.0%</b>	<b>\$96,755</b>	<b>3.0%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Depreciation, Interest &amp; Other Admin:</b>										
78101	Admin Staff Travel	\$6,000	0.2%	\$6,000	0.2%	\$6,000	0.2%	\$0	0.00%	
78201	Depreciation Expense	\$8,400	0.3%	\$8,400	0.3%	\$8,400	0.3%	\$0	0.00%	
78401 - 78501	Dues & Reg., Education, Training, Recruitment, Other	\$18,465	0.6%	\$18,465	0.6%	\$18,465	0.6%	\$0	0.00%	
78601	Temporary Help	\$25,000	0.8%	\$25,000	0.8%	\$25,000	0.8%	\$0	0.00%	
	<b>Depreciation, Interest &amp; Other Admin Sub-Total</b>	<b>\$57,865</b>	<b>1.8%</b>	<b>\$57,865</b>	<b>1.8%</b>	<b>\$57,865</b>	<b>1.8%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Total Administration</b>	<b>\$3,175,454</b>	<b>100.0%</b>	<b>\$3,204,713</b>	<b>100.0%</b>	<b>\$3,204,713</b>	<b>100.0%</b>	<b>\$0</b>	<b>0.00%</b>	