

**CALIFORNIA AVOCADO COMMISSION  
2020-21 BUDGET  
AMENDMENT #2**

ACCT CODE	REVENUES:	2020-21		2020-21		2020-21		AMEND #1 vs AMEND #2		COMMENT
		AMEND #2	%	AMEND #1	%	BUDGET	%	INCREASE (DECREASE)	PERCENT CHANGE	
40001	CAC Assessment Revenue	\$6,931,641	49.2%	\$6,931,641	50.5%	\$6,931,641	50.5%	\$0	0.00%	Assessment rate 1.75%. crop size 325 MM lbs, price \$1.25
40011	HAB 85% Rebate Assessment Revenue	\$6,422,813	45.6%	\$6,422,813	46.8%	\$6,422,813	46.8%	\$0	0.00%	
	<b>Subtotal Assessment Revenues</b>	<b>\$13,354,453</b>	<b>94.7%</b>	<b>\$13,354,453</b>	<b>97.3%</b>	<b>\$13,354,453</b>	<b>97.3%</b>	<b>\$0</b>	<b>0.00%</b>	
42001	Administration & Accounting Fee Revenue (AIP)	\$61,000	0.4%	\$61,000	0.4%	\$61,000	0.4%	\$0	0.00%	
46010	Grant Funding	\$375,000	2.7%	\$0	0.0%	\$0	0.0%	\$375,000	100.00%	See details below
48001	Interest Income	\$15,000	0.1%	\$15,000	0.1%	\$15,000	0.1%	\$0	0.00%	
48009	From the Grove Income	\$65,000	0.5%	\$65,000	0.5%	\$65,000	0.5%	\$0	0.00%	
48003	Other Income	\$37,500	0.3%	\$37,500	0.3%	\$37,500	0.3%	\$0	0.00%	
47000	California Avocado Merchandise Shop Income	\$190,358	1.4%	\$190,358	1.4%	\$190,358	1.4%	\$0	0.00%	
	<b>Subtotal Other Revenues</b>	<b>\$743,858</b>	<b>5.3%</b>	<b>\$368,858</b>	<b>2.7%</b>	<b>\$368,858</b>	<b>2.7%</b>	<b>\$375,000</b>	<b>101.67%</b>	
	<b>Total Revenues</b>	<b>\$14,098,311</b>	<b>100.0%</b>	<b>\$13,723,311</b>	<b>100.0%</b>	<b>\$13,723,311</b>	<b>100.0%</b>	<b>\$375,000</b>	<b>2.73%</b>	
ACCT CODE	EXPENDITURES: Marketing Programs	2020-21 AMEND #2	%	2020-21 AMEND #1	%	2020-21 BUDGET	%	AMEND #1 vs AMEND #2 INCREASE (DECREASE)	PERCENT CHANGE	COMMENT
51000 & 55000	Consumer Marketing	\$6,713,665	37.7%	\$6,713,665	38.5%	\$6,713,665	38.5%	\$0	0.00%	
54000	Consumer Public Relations	\$1,000,000	5.6%	\$1,000,000	5.7%	\$1,000,000	5.7%	\$0	0.00%	
54000	Consumer/Trade Living Well	\$202,000	1.1%	\$202,000	1.2%	\$202,000	1.2%	\$0	0.00%	
52000	Merchandising	\$2,848,488	16.0%	\$2,848,488	16.3%	\$2,848,488	16.3%	\$0	0.00%	
53000	Foodservice	\$970,000	5.4%	\$970,000	5.6%	\$970,000	5.6%	\$0	0.00%	
59000	Marketing Activities Support	\$201,375	1.1%	\$201,375	1.2%	\$201,375	1.2%	\$0	0.00%	
57000	California Avocado Merchandise Shop	\$304,854	1.7%	\$304,854	1.7%	\$304,854	1.7%	\$0	0.00%	
	<b>Subtotal Marketing Programs</b>	<b>\$12,240,382</b>	<b>68.7%</b>	<b>\$12,240,382</b>	<b>70.2%</b>	<b>\$12,240,382</b>	<b>70.2%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>EXPENDITURES: Non-Marketing Programs</b>									
64000 & 65000	Industry Affairs & Production Research	\$1,641,219	9.2%	\$1,641,219	9.4%	\$1,636,219	9.4%	\$0	0.00%	
66010	Grant Programs	\$375,000	2.1%	\$0	0.0%	\$0	0.0%	\$375,000	100.00%	See details below
70000	Administration	\$3,560,570	20.0%	\$3,560,570	20.4%	\$3,560,570	20.4%	\$0	0.00%	
	<b>Subtotal Non-Marketing Programs</b>	<b>\$5,576,789</b>	<b>31.3%</b>	<b>\$5,201,789</b>	<b>29.8%</b>	<b>\$5,196,789</b>	<b>29.8%</b>	<b>\$375,000</b>	<b>7.22%</b>	
	<b>Total Expenditures</b>	<b>\$17,817,171</b>	<b>100.0%</b>	<b>\$17,442,171</b>	<b>100.0%</b>	<b>\$17,437,171</b>	<b>100.0%</b>	<b>\$375,000</b>	<b>2.15%</b>	
	<b>Excess Of Revenues Over (Under) Expenditures</b>	<b>(\$3,718,860)</b>	<b>-26.4%</b>	<b>(\$3,718,860)</b>	<b>-27.1%</b>	<b>(\$3,713,860)</b>	<b>-27.1%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Estimated Beginning Reserves - Nov. 1</b>	\$14,342,442		\$14,342,442		\$13,983,788		\$0	0.00%	
	<b>Estimated Ending Reserves - Oct. 31</b>	<b>\$10,623,582</b>		<b>\$10,623,582</b>		<b>\$10,269,928</b>		<b>\$0</b>	<b>0.00%</b>	

**CALIFORNIA AVOCADO COMMISSION  
2020-21 BUDGET  
AMENDMENT #2**

Department: Marketing

ACCT CODE	DEPT/ ACTIVITY	2020-21		2020-21		2020-21		AMEND #1 vs AMEND #2		COMMENT
		AMEND #2	%	AMEND #1	%	BUDGET	%	INCREASE (DECREASE)	PERCENT CHANGE	
<b>Consumer Marketing:</b>										
51001	Media	\$4,000,000	32.7%	\$4,000,000	32.7%	\$4,000,000	32.7%	\$0	0.00%	
51002	Production	\$425,000	3.5%	\$425,000	3.5%	\$425,000	3.5%	\$0	0.00%	
55XXX	Online Marketing	\$542,200	4.4%	\$542,200	4.4%	\$542,200	4.4%	\$0	0.00%	
51801 & 57002	Program Administration	\$1,746,465	14.3%	\$1,746,465	14.3%	\$1,746,465	14.3%	\$0	0.00%	
<b>Consumer Marketing Subtotal</b>		<b>\$6,713,665</b>	<b>54.8%</b>	<b>\$6,713,665</b>	<b>54.8%</b>	<b>\$6,713,665</b>	<b>54.8%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Consumer Public Relations:</b>										
5400X & 5420X	Brand Advocates	\$330,000	2.7%	\$330,000	2.7%	\$330,000	2.7%	\$0	0.00%	
5400X & 541XX	Public Relations	\$545,000	4.5%	\$545,000	4.5%	\$545,000	4.5%	\$0	0.00%	
5480X	Program Administration	\$125,000	1.0%	\$125,000	1.0%	\$125,000	1.0%	\$0	0.00%	
<b>Consumer Public Relations Subtotal</b>		<b>\$1,000,000</b>	<b>8.2%</b>	<b>\$1,000,000</b>	<b>8.2%</b>	<b>\$1,000,000</b>	<b>8.2%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Consumer/Trade Living Well:</b>										
54206	Living Well Brand Advocates	\$156,500	1.3%	\$156,500	1.3%	\$156,500	1.3%	\$0	0.00%	
54201	Industry Partnerships	\$33,500	0.3%	\$33,500	0.3%	\$33,500	0.3%	\$0	0.00%	
54802	Program Administration	\$12,000	0.1%	\$12,000	0.1%	\$12,000	0.1%	\$0	0.00%	
<b>Consumer/Trade Living Well Subtotal</b>		<b>\$202,000</b>	<b>1.7%</b>	<b>\$202,000</b>	<b>1.7%</b>	<b>\$202,000</b>	<b>1.7%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Merchandising:</b>										
520XX	Trade Relations	\$1,349,188	11.0%	\$1,349,188	11.0%	\$1,349,188	11.0%	\$0	0.00%	
521XX & 523XX	Retail & Consumer Promotions	\$1,007,700	8.2%	\$1,007,700	8.2%	\$1,007,700	8.2%	\$0	0.00%	
522XX	Data, Research & Analysis	\$386,600	3.2%	\$386,600	3.2%	\$386,600	3.2%	\$0	0.00%	
524XX	Administration & Other	\$105,000	0.9%	\$105,000	0.9%	\$105,000	0.9%	\$0	0.00%	
<b>Merchandising Subtotal</b>		<b>\$2,848,488</b>	<b>23.3%</b>	<b>\$2,848,488</b>	<b>23.3%</b>	<b>\$2,848,488</b>	<b>23.3%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Foodservice:</b>										
53001	Media	\$110,100	0.9%	\$110,100	0.9%	\$110,100	0.9%	\$0	0.00%	
53101	Public Relations & Collateral Materials	\$113,000	0.9%	\$113,000	0.9%	\$113,000	0.9%	\$0	0.00%	
53103	Foodservice Events	\$355,900	2.9%	\$355,900	2.9%	\$355,900	2.9%	\$0	0.00%	
53104	Chain Promotions	\$335,000	2.7%	\$335,000	2.7%	\$335,000	2.7%	\$0	0.00%	
53105	Education Programs	\$2,000	0.0%	\$2,000	0.0%	\$2,000	0.0%	\$0	0.00%	
5380X	Program Administration	\$54,000	0.4%	\$54,000	0.4%	\$54,000	0.4%	\$0	0.00%	
<b>Foodservice Subtotal</b>		<b>\$970,000</b>	<b>7.9%</b>	<b>\$970,000</b>	<b>7.9%</b>	<b>\$970,000</b>	<b>7.9%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Marketing Activities Support:</b>										
51803	Marketing Planning	\$115,875	0.9%	\$115,875	0.9%	\$115,875	0.9%	\$0	0.00%	
51003	Buy California Marketing Agreement	\$25,000	0.2%	\$25,000	0.2%	\$25,000	0.2%	\$0	0.00%	
51005	Center for Produce Safety	\$50,000	0.4%	\$50,000	0.4%	\$50,000	0.4%	\$0	0.00%	
580XX	Festivals	\$10,500	0.1%	\$10,500	0.1%	\$10,500	0.1%	\$0	0.00%	
<b>Marketing Activities Support Subtotal</b>		<b>\$201,375</b>	<b>1.6%</b>	<b>\$201,375</b>	<b>1.6%</b>	<b>\$201,375</b>	<b>1.6%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>California Avocado Merchandise Shop:</b>										
57XXX	Cost of Goods Sold	\$111,710	0.9%	\$111,710	0.9%	\$111,710	0.9%	\$0	0.00%	
577XX & 57900	Expenses - Variable	\$58,064	0.5%	\$58,064	0.5%	\$58,064	0.5%	\$0	0.00%	
5780X	Expenses - Fees	\$135,080	1.1%	\$135,080	1.1%	\$135,080	1.1%	\$0	0.00%	
<b>California Avocado Merchandise Shop Subtotal</b>		<b>\$304,854</b>	<b>2.5%</b>	<b>\$304,854</b>	<b>2.5%</b>	<b>\$304,854</b>	<b>2.5%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Total Marketing</b>		<b>\$12,240,382</b>	<b>100.0%</b>	<b>\$12,240,382</b>	<b>100.0%</b>	<b>\$12,240,382</b>	<b>100.0%</b>	<b>\$0</b>	<b>0.00%</b>	

**CALIFORNIA AVOCADO COMMISSION  
2020-21 BUDGET  
AMENDMENT #2**

Department: Industry Affairs &amp; Production Research

ACCT CODE	DEPT/ ACTIVITY	2020-21		2020-21		2020-21		AMEND #1 vs AMEND #2		COMMENT
		AMEND #2	%	AMEND #1	%	BUDGET	%	INCREASE (DECREASE)	PERCENT CHANGE	
	<b>Industry Statistics And Information:</b>									
64001	AMRIC Operation	\$147,500	11.5%	\$147,500	11.5%	\$147,500	11.5%	\$0	0.00%	
64002	Crop Forecasting and Analysis	\$121,200	9.5%	\$121,200	9.5%	\$121,200	9.5%	\$0	0.00%	
64003	Grower Database	\$8,000	0.6%	\$8,000	0.6%	\$8,000	0.6%	\$0	0.00%	
64004	Grove Identification GIS Project Development	\$20,000	1.6%	\$20,000	1.6%	\$20,000	1.6%	\$0	0.00%	
	<b>Industry Statistics And Information Subtotal</b>	<b>\$296,700</b>	<b>23.2%</b>	<b>\$296,700</b>	<b>23.2%</b>	<b>\$296,700</b>	<b>23.2%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Grower Communications:</b>									
64105	Online Information	\$70,500	5.5%	\$70,500	5.5%	\$70,500	5.5%	\$0	0.00%	
64106	Publications	\$104,000	8.1%	\$104,000	8.1%	\$104,000	8.1%	\$0	0.00%	
64107	Annual Meeting	\$20,000	1.6%	\$20,000	1.6%	\$20,000	1.6%	\$0	0.00%	
64108	Annual Report	\$10,000	0.8%	\$10,000	0.8%	\$10,000	0.8%	\$0	0.00%	
	<b>Grower Communications Subtotal</b>	<b>\$204,500</b>	<b>16.0%</b>	<b>\$204,500</b>	<b>16.0%</b>	<b>\$204,500</b>	<b>16.0%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Issues Management:</b>									
64201	Water Issues	\$25,000	2.0%	\$25,000	2.0%	\$25,000	2.0%	\$0	0.00%	
64202	Field/Technical Support	\$65,000	5.1%	\$65,000	5.1%	\$65,000	5.1%	\$0	0.00%	
64204	Research Program Coordination & Outreach	\$120,000	9.4%	\$120,000	9.4%	\$120,000	9.4%	\$0	0.00%	
64206	Legislative & Regulatory Advocacy	\$175,000	13.7%	\$175,000	13.7%	\$175,000	13.7%	\$0	0.00%	
64208	Product Registrations	\$4,000	0.3%	\$4,000	0.3%	\$4,000	0.3%	\$0	0.00%	
64211	Sustainability Project	\$50,000	3.9%	\$50,000	3.9%	\$50,000	3.9%	\$0	0.00%	
	<b>Issues Management Subtotal</b>	<b>\$439,000</b>	<b>34.3%</b>	<b>\$439,000</b>	<b>34.3%</b>	<b>\$439,000</b>	<b>34.3%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Legal/Governance:</b>									
64301	Elections	\$10,000	0.8%	\$10,000	0.8%	\$10,000	0.8%	\$0	0.00%	
64302	Legal Support	\$25,000	2.0%	\$25,000	2.0%	\$25,000	2.0%	\$0	0.00%	
64303	Governance Support	\$45,000	3.5%	\$45,000	3.5%	\$45,000	3.5%	\$0	0.00%	
64304	Referendum	\$15,000	1.2%	\$15,000	1.2%	\$15,000	1.2%	\$0	0.00%	
64305	Redistricting	\$5,000	0.4%	\$5,000	0.4%	\$5,000	0.4%	\$0	0.00%	
	<b>Legal/Governance Subtotal</b>	<b>\$100,000</b>	<b>7.8%</b>	<b>\$100,000</b>	<b>7.8%</b>	<b>\$100,000</b>	<b>7.8%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Demonstration Grove:</b>									
64401	Pine Tree - Rent	\$23,600	1.8%	\$23,600	1.8%	\$23,600	1.8%	\$0	0.00%	
64402	Pine Tree - Grove Management	\$40,000	3.1%	\$40,000	3.1%	\$40,000	3.1%	\$0	0.00%	
64403	Pine Tree - Utilities	\$5,400	0.4%	\$5,400	0.4%	\$5,400	0.4%	\$0	0.00%	
64404	Pine Tree - Property Tax & Insurance	\$2,500	0.2%	\$2,500	0.2%	\$2,500	0.2%	\$0	0.00%	
64405	Pine Tree - Improvements & Misc Expenses	\$15,000	1.2%	\$15,000	1.2%	\$15,000	1.2%	\$0	0.00%	
64406 - 64409	Pine Tree - Harvesting, Hauling, CAC & HAB Assessments	\$7,400	0.6%	\$7,400	0.6%	\$7,400	0.6%	\$0	0.00%	
	<b>Demonstration Grove Subtotal</b>	<b>\$93,900</b>	<b>7.3%</b>	<b>\$93,900</b>	<b>7.3%</b>	<b>\$93,900</b>	<b>7.3%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Education &amp; Outreach:</b>									
64501	Field Meetings, Seminars & Workshops	\$32,000	2.5%	\$32,000	2.5%	\$32,000	2.5%	\$0	0.00%	
64502	Pine Tree Ranch Field Days	\$6,000	0.5%	\$6,000	0.5%	\$6,000	0.5%	\$0	0.00%	
64503	Grower Outreach	\$19,200	1.5%	\$19,200	1.5%	\$19,200	1.5%	\$0	0.00%	
	<b>Education &amp; Outreach Subtotal</b>	<b>\$57,200</b>	<b>4.5%</b>	<b>\$57,200</b>	<b>4.5%</b>	<b>\$57,200</b>	<b>4.5%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Other:</b>									
64801	Dues, Sponsorships, & Reports	\$25,000	2.0%	\$25,000	2.0%	\$25,000	2.0%	\$0	0.00%	
64802	Grant Writing	\$2,500	0.2%	\$2,500	0.2%	\$2,500	0.2%	\$0	0.00%	
64803	Travel	\$40,000	3.1%	\$40,000	3.1%	\$40,000	3.1%	\$0	0.00%	
64804	Office Expense	\$16,500	1.3%	\$16,500	1.3%	\$16,500	1.3%	\$0	0.00%	
64805	Committee Meeting Expense	\$5,000	0.4%	\$5,000	0.4%	\$5,000	0.4%	\$0	0.00%	
	<b>Other Industry Affairs Subtotal</b>	<b>\$89,000</b>	<b>7.0%</b>	<b>\$89,000</b>	<b>7.0%</b>	<b>\$89,000</b>	<b>7.0%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Total Industry Affairs</b>	<b>\$1,280,300</b>	<b>100.0%</b>	<b>\$1,280,300</b>	<b>100.0%</b>	<b>\$1,280,300</b>	<b>100.0%</b>	<b>\$0</b>	<b>0.00%</b>	

**CALIFORNIA AVOCADO COMMISSION  
2020-21 BUDGET  
AMENDMENT #2**

**Department: Industry Affairs & Production Research**

ACCT CODE	DEPT/ACTIVITY	2020-21 AMEND #2		2020-21 AMEND #1		2020-21 BUDGET		AMEND #1 vs AMEND #2		COMMENT
			%		%		%	INCREASE (DECREASE)	PERCENT CHANGE	
<b><u>Pest &amp; Disease Projects:</u></b>										
65127	Phenology of Avocado Infection by Botryosphaeria Branch Canker and I	\$67,697	18.8%	\$67,697	18.8%	\$67,697	19.0%	\$0	0.00%	
65129	Proactive Management of Avocado Seed and Stem Feeding Weevils	\$50,000	13.9%	\$50,000	13.9%	\$50,000	14.0%	\$0	0.00%	
	<b>Pest &amp; Disease Project Subtotal</b>	<b>\$117,697</b>	<b>32.6%</b>	<b>\$117,697</b>	<b>32.6%</b>	<b>\$117,697</b>	<b>33.1%</b>	<b>\$0</b>	<b>0.00%</b>	
<b><u>Breeding, Varieties, Genetics Projects:</u></b>										
65215	Commercial-Scale Field Testing and Potential Release of Rootstocks	\$125,000	34.6%	\$125,000	34.6%	\$125,000	35.1%	\$0	0.00%	
	<b>Breeding, Varieties, Genetics Projects Subtotal</b>	<b>\$125,000</b>	<b>34.6%</b>	<b>\$125,000</b>	<b>34.6%</b>	<b>\$125,000</b>	<b>35.1%</b>	<b>\$0</b>	<b>0.00%</b>	
<b><u>Cultural Management Projects:</u></b>										
65318	Opening Roads for Micropropagation of Avocado in California	\$47,786	13.2%	\$47,786	13.2%	\$47,786	13.4%	\$0	0.00%	
65319	Safety and Efficacy of Herbicides in Bearing Avocado Groves	\$46,836	13.0%	\$46,836	13.0%	\$46,836	13.2%	\$0	0.00%	
65320	Gem Avocado Scarring Study	\$23,600	6.5%	\$23,600	6.5%	\$18,600	5.2%	\$0	0.00%	
	<b>Cultural Management Projects Subtotal</b>	<b>\$118,222</b>	<b>32.8%</b>	<b>\$118,222</b>	<b>32.8%</b>	<b>\$113,222</b>	<b>31.8%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Total Production Research</b>	<b>\$360,919</b>	<b>100.0%</b>	<b>\$360,919</b>	<b>100.0%</b>	<b>\$355,919</b>	<b>100.0%</b>	<b>\$0</b>	<b>0.00%</b>	

**Department: Grant Programs**

ACCT CODE	DEPT/ACTIVITY	2020-21 AMEND #2		2020-21 AMEND #1		2020-21 BUDGET		AMEND #1 vs AMEND #2		COMMENT
			%		%		%	INCREASE (DECREASE)	PERCENT CHANGE	
66020-91	USDA Grant-FAS MAP South Korea	\$200,000	53.3%	\$0	#DIV/0!	\$0	#DIV/0!	\$200,000	100.00%	Increase for Grant Funding
66021-92	USDA Grant-FAS MAP China	\$175,000	46.7%	\$0	#DIV/0!	\$0	#DIV/0!	\$175,000	100.00%	Increase for Grant Funding
	<b>Total Grant Programs</b>	<b>\$375,000</b>	<b>100.0%</b>	<b>\$0</b>	<b>#DIV/0!</b>	<b>\$0</b>	<b>#DIV/0!</b>	<b>\$375,000</b>	<b>100.00%</b>	

**CALIFORNIA AVOCADO COMMISSION  
2020-21 BUDGET  
AMENDMENT #2**

Department: Administration

ACCT CODE	DEPT/ACTIVITY	2020-21		2020-21		2020-21		AMEND #1 vs AMEND #2		COMMENT
		AMEND #2	%	AMEND #1	%	BUDGET	%	INCREASE (DECREASE)	PERCENT CHANGE	
<b>Office Expense:</b>										
71101 & 71102	Office Rent & Property Tax	\$138,701	3.9%	\$138,701	3.9%	\$138,701	3.9%	\$0	0.00%	
71104	Offsite Storage	\$7,080	0.2%	\$7,080	0.2%	\$7,080	0.2%	\$0	0.00%	
71111	Corporate Insurance	\$89,000	2.5%	\$89,000	2.5%	\$89,000	2.5%	\$0	0.00%	
71121 - 71123	Office Expense, Supplies & Janitorial	\$38,835	1.1%	\$38,835	1.1%	\$38,835	1.1%	\$0	0.00%	
71131	Utilities	\$16,540	0.5%	\$16,540	0.5%	\$16,540	0.5%	\$0	0.00%	
71141	Bank & Payroll Fees	\$15,860	0.4%	\$15,860	0.4%	\$15,860	0.4%	\$0	0.00%	
71151	Equipment Maintenance & Expense	\$28,200	0.8%	\$28,200	0.8%	\$28,200	0.8%	\$0	0.00%	
71161 - 71181	Telephone, Cell Phone, Postage & Courier Service	\$30,470	0.9%	\$30,470	0.9%	\$30,470	0.9%	\$0	0.00%	
	<b>Office Expense Subtotal</b>	<b>\$364,686</b>	<b>10.2%</b>	<b>\$364,686</b>	<b>10.2%</b>	<b>\$364,686</b>	<b>10.2%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Professional Fees:</b>										
71201	CPA-Financial Audits	\$30,975	0.9%	\$30,975	0.9%	\$30,975	0.9%	\$0	0.00%	
71203	CPA-Assessment Audits	\$20,738	0.6%	\$20,738	0.6%	\$20,738	0.6%	\$0	0.00%	
71207	CDFR Fiscal and Compliance Audit	\$16,605	0.5%	\$16,605	0.5%	\$16,605	0.5%	\$0	0.00%	
71211	CDFR Charges	\$76,200	2.1%	\$76,200	2.1%	\$76,200	2.1%	\$0	0.00%	
71221	USDA-AMS Charges	\$75,600	2.1%	\$75,600	2.1%	\$75,600	2.1%	\$0	0.00%	
71231 - 71235	Legal & Other Professional	\$5,000	0.1%	\$5,000	0.1%	\$5,000	0.1%	\$0	0.00%	
78301	Pension Admin & Legal	\$49,300	1.4%	\$49,300	1.4%	\$49,300	1.4%	\$0	0.00%	
	<b>Professional Fees Subtotal</b>	<b>\$274,418</b>	<b>7.7%</b>	<b>\$274,418</b>	<b>7.7%</b>	<b>\$274,418</b>	<b>7.7%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Personnel Expenses:</b>										
71301	Salaries/Wages	\$1,950,000	54.8%	\$1,950,000	54.8%	\$1,950,000	54.8%	\$0	0.00%	
71311 - 71331	Pension, Payroll Tax & Benefits	\$678,385	19.1%	\$678,385	19.1%	\$678,385	19.1%	\$0	0.00%	
	<b>Personnel Expenses Subtotal</b>	<b>\$2,628,385</b>	<b>73.8%</b>	<b>\$2,628,385</b>	<b>73.8%</b>	<b>\$2,628,385</b>	<b>73.8%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Commissioner Expenses:</b>										
71401	District Meetings & Expenses	\$3,000	0.1%	\$3,000	0.1%	\$3,000	0.1%	\$0	0.00%	
71402 & 71403	Travel, Lodging, Mileage, Meals & Entertainment	\$40,000	1.1%	\$40,000	1.1%	\$40,000	1.1%	\$0	0.00%	
71404	Board Meeting Expenses	\$30,500	0.9%	\$30,500	0.9%	\$30,500	0.9%	\$0	0.00%	
	<b>Commissioner Expenses Subtotal</b>	<b>\$73,500</b>	<b>2.1%</b>	<b>\$73,500</b>	<b>2.1%</b>	<b>\$73,500</b>	<b>2.1%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Information Technology:</b>										
73001 & 73002	Network Maint., Hardware, Software & Licenses	\$51,366	1.4%	\$51,366	1.4%	\$51,366	1.4%	\$0	0.00%	
73003 & 73005	IT Support, Consulting & IT Service	\$31,500	0.9%	\$31,500	0.9%	\$31,500	0.9%	\$0	0.00%	
73004	Accounting & Assessment System	\$7,910	0.2%	\$7,910	0.2%	\$7,910	0.2%	\$0	0.00%	
	<b>Information Technology Subtotal</b>	<b>\$90,776</b>	<b>2.5%</b>	<b>\$90,776</b>	<b>2.5%</b>	<b>\$90,776</b>	<b>2.5%</b>	<b>\$0</b>	<b>0.00%</b>	
<b>Depreciation, Interest &amp; Other Admin:</b>										
78101	Admin Staff Travel	\$9,000	0.3%	\$9,000	0.3%	\$9,000	0.3%	\$0	0.00%	
78201	Depreciation Expense	\$51,480	1.4%	\$51,480	1.4%	\$51,480	1.4%	\$0	0.00%	
78401 - 78501	Dues & Reg., Education, Training, Recruitment, Other	\$18,325	0.5%	\$18,325	0.5%	\$18,325	0.5%	\$0	0.00%	
78601	Temporary Help	\$50,000	1.4%	\$50,000	1.4%	\$50,000	1.4%	\$0	0.00%	
	<b>Depreciation, Interest &amp; Other Admin Subtotal</b>	<b>\$128,805</b>	<b>3.6%</b>	<b>\$128,805</b>	<b>3.6%</b>	<b>\$128,805</b>	<b>3.6%</b>	<b>\$0</b>	<b>0.00%</b>	
	<b>Total Administration</b>	<b>\$3,560,570</b>	<b>100.0%</b>	<b>\$3,560,570</b>	<b>100.0%</b>	<b>\$3,560,570</b>	<b>100.0%</b>	<b>\$0</b>	<b>0.00%</b>	